



catamaran

July 11, 2013

**Bakers Union & FELRA
Health and Welfare Fund
June 2012 – May 2013 Utilization**

Judi Middleton



Monthly Executive Summary

Jun - 2012 Jul - 2012 Aug - 2012 Sep - 2012 Oct - 2012 Nov - 2012 Dec - 2012 Jan - 2013 Feb - 2013 Mar - 2013 Apr - 2013 May - 2013 Rolling Total for 12 Months

Membership Summary													
Member Count	1,216	1,277	1,206	1,123	1,174	1,169	1,264	1,177	1,171	1,192	1,173	1,159	1,192
Utilizing Member Count	346	355	340	342	362	350	375	373	344	346	355	345	352
Percent Utilizing	28.5%	27.8%	28.2%	30.5%	30.8%	29.9%	29.7%	31.7%	29.4%	29.0%	30.3%	29.8%	29.6%
Claim Summary													
Net Claims (Mail/Retail)	833	892	861	817	931	915	875	1,003	896	861	959	883	10,726
Claims per Elig Member per Month	0.69	0.70	0.71	0.73	0.79	0.78	0.69	0.85	0.77	0.72	0.82	0.76	0.75
Total Claims for Brand	227	240	236	223	224	223	217	263	230	232	241	241	2,798
Total Claims for Generic	587	632	597	572	682	674	640	723	650	614	705	629	7,705
Total Claims for Brand w/Gen Equiv	19	20	28	22	25	18	18	17	16	14	13	13	223
Generic % of Total Claims	70.5%	70.9%	69.3%	70.0%	73.3%	73.7%	73.1%	72.1%	72.5%	71.3%	73.5%	71.2%	71.8%
Mail Order Claims	20	19	23	19	22	13	21	22	17	14	17	15	222
Mail Order % of Total Claims	2.4%	2.1%	2.7%	2.3%	2.4%	1.4%	2.4%	2.2%	1.9%	1.6%	1.8%	1.7%	2.1%
Claims Cost Summary													
Total Prescription Cost	\$64,564.11	\$81,278.11	\$75,483.62	\$80,070.43	\$88,748.30	\$78,773.08	\$79,978.16	\$96,588.27	\$93,174.45	\$89,554.35	\$93,989.64	\$84,460.06	\$995,671.58
Total Ingredient Cost	\$63,509.81	\$80,149.71	\$74,396.82	\$68,036.93	\$87,575.70	\$77,610.88	\$78,874.46	\$95,322.07	\$92,043.45	\$88,462.35	\$92,775.44	\$83,349.76	\$982,107.38
Total Dispensing Fee	\$1,054.30	\$1,128.40	\$1,086.80	\$1,033.50	\$1,172.60	\$1,162.20	\$1,103.70	\$1,266.20	\$1,131.00	\$1,092.00	\$1,214.20	\$1,119.30	\$13,564.20
Total Other (e.g. tax)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Avg Total Cost per Claim	\$77.51	\$91.12	\$87.67	\$84.54	\$95.33	\$86.09	\$91.40	\$96.30	\$103.99	\$104.01	\$98.01	\$95.66	\$92.83
Avg Total Cost for Brand	\$190.47	\$240.15	\$195.38	\$203.79	\$261.22	\$243.61	\$248.02	\$261.22	\$300.61	\$281.42	\$288.17	\$260.74	\$248.32
Avg Total Cost for Generic	\$32.54	\$35.06	\$42.41	\$38.87	\$39.45	\$33.38	\$37.04	\$36.94	\$34.63	\$36.74	\$33.70	\$33.14	\$35.97
Avg Total Cost for Brand w/Gen	\$117.12	\$74.23	\$144.82	\$115.21	\$133.28	\$108.21	\$136.18	\$69.32	\$95.46	\$101.56	\$60.23	\$60.30	\$106.39
Member Cost Summary													
Total Copay	\$9,088.50	\$9,633.75	\$9,652.74	\$8,835.25	\$9,899.81	\$8,998.65	\$9,023.88	\$10,356.12	\$9,190.07	\$9,202.93	\$11,260.36	\$10,437.88	\$115,579.94
Avg Copay per Claim	\$10.91	\$10.80	\$11.21	\$10.81	\$10.63	\$9.83	\$10.31	\$10.33	\$10.26	\$10.69	\$11.74	\$11.82	\$10.78
Avg Copay for Brand	\$18.38	\$18.07	\$17.52	\$17.57	\$18.09	\$17.68	\$17.22	\$18.35	\$18.31	\$18.59	\$18.99	\$18.43	\$18.11
Avg Copay for Generic	\$7.43	\$7.47	\$7.82	\$7.55	\$7.43	\$6.36	\$6.79	\$6.72	\$6.57	\$6.99	\$6.80	\$6.65	\$7.38
Avg Copay for Brand w/Gen Equiv	\$29.05	\$28.76	\$30.43	\$27.24	\$31.39	\$42.73	\$52.42	\$39.33	\$44.02	\$41.47	\$36.74	\$42.83	\$36.16
Copay % of Total Prescription Cost	14.1%	11.9%	12.8%	12.8%	11.2%	11.4%	11.3%	10.7%	9.9%	10.3%	12.0%	12.4%	11.6%
Other Plan Paid Cost Summary													
Total Other Plan Paid Cost	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Plan Cost Summary													
Total Plan Cost	\$55,475.61	\$71,644.36	\$65,830.88	\$60,235.18	\$78,848.49	\$69,774.43	\$70,954.28	\$86,232.15	\$83,984.38	\$80,351.42	\$82,729.28	\$74,031.18	\$880,091.64
Total Specialty Drug Cost	\$5,268.90	\$14,527.34	\$5,462.48	\$8,625.78	\$20,109.76	\$21,886.88	\$17,750.34	\$23,175.86	\$26,507.06	\$25,429.11	\$24,603.31	\$21,277.40	\$214,624.22
Increase % Total Cost over Last 3	-39.2%	-30.0%	-18.9%	7.2%	7.3%	8.2%	11.1%	10.8%	15.5%	14.1%	8.9%	-1.7%	
Avg Plan Cost per Claim	\$66.60	\$80.32	\$76.46	\$73.73	\$84.69	\$76.26	\$81.09	\$85.97	\$93.73	\$93.32	\$86.27	\$83.84	\$82.05
Avg Plan Cost for Brand	\$172.09	\$222.08	\$177.86	\$186.22	\$243.14	\$225.93	\$230.80	\$242.87	\$282.29	\$262.83	\$269.19	\$242.31	\$230.20
Avg Plan Cost for Generic	\$25.11	\$27.59	\$34.60	\$29.32	\$32.02	\$27.02	\$30.25	\$30.22	\$28.05	\$29.76	\$24.89	\$24.50	\$28.60
Avg Plan Cost for Brand w/Gen	\$88.07	\$45.47	\$114.38	\$87.97	\$101.89	\$65.49	\$83.76	\$29.99	\$51.44	\$60.09	\$23.49	\$17.47	\$70.23
Net PMPM	\$45.62	\$56.10	\$54.59	\$53.64	\$67.16	\$59.69	\$58.13	\$73.26	\$71.72	\$67.41	\$70.53	\$63.88	\$61.54
PMPM for Specialty Only	\$4.33	\$11.38	\$4.53	\$7.68	\$17.13	\$18.72	\$14.04	\$19.69	\$22.64	\$21.33	\$20.97	\$18.36	\$15.01
PMPM without Specialty	\$41.29	\$44.73	\$50.06	\$45.96	\$50.03	\$40.96	\$42.09	\$53.57	\$49.08	\$46.08	\$49.55	\$45.52	\$46.53
Other Summary													
Patients 7 or more Claims/Month	14	19	17	15	20	20	16	27	18	18	22	21	19
Patients with 3 or more Controls	4	2	4	7	4	6	3	4	6	7	8	7	5
Top 5 Drugs													
	GILENYA	GILENYA	GILENYA	GILENYA	GILENYA	GILENYA	REBIF	GILENYA	GILENYA	GILENYA	ENBREL	GILENYA	GILENYA
	CRESTOR	ENBREL	ATORVASTATI	ATORVASTATI	ENBREL	ENBREL	HUMIRA PEN	ENBREL	ENBREL	ENBREL	XELODA	ENBREL	ENBREL
	CYMBALTA	CRESTOR	CYMBALTA	CRESTOR	XELODA	REBIF	CRESTOR	HUMIRA PEN	HUMIRA PEN	HUMIRA	GILENYA	HUMIRA	CRESTOR
	ATORVASTATI	ABILIFY	CRESTOR	HUMIRA PEN	CRESTOR	ATORVASTATI	ATORVASTATI	REBIF	REBIF	REBIF	REBIF	REBIF	REBIF
	LANTUS	ATORVASTATI	MODAFINIL	JANUMET	REBIF	CRESTOR	ENBREL	CYMBALTA	XELODA	XELODA	ABILIFY	CRESTOR	ATORVASTATI



Top 5 Diseases by Plan Cost

Disease Category	Total Cost	Patient Paid	Plan Paid	% of Plan Paid	Generic % of Plan Paid	Total Claims	% of Total Claims	Generic % of Total Claims	Plan Paid / Day	Plan Paid / Claim	PMPM	Utilizers
1 Cardiovascular Disease	\$220,890	\$37,744	\$183,146	20.8%	33.1%	3,298	30.8%	70.4%	\$1.78	\$55.53	\$12.81	257
2 Diabetes	\$129,048	\$12,114	\$116,934	13.3%	7.3%	848	7.9%	32.4%	\$4.59	\$137.89	\$8.18	76
3 Multiple Sclerosis	\$96,117	\$420	\$95,697	10.9%	0.0%	22	0.2%	0.0%	\$155.35	\$4349.86	\$6.69	2
4 Rheumatic Diseases/Disorders	\$71,887	\$410	\$71,477	8.1%	0.2%	28	0.3%	7.1%	\$90.71	\$2552.74	\$5.00	6
5 Psychoses	\$43,448	\$1,306	\$42,142	4.8%	54.3%	97	0.9%	81.4%	\$14.06	\$434.45	\$2.95	12
Total for Top 5 Diseases	\$561,390	\$51,994	\$509,396	57.9%	18.1%	4,293	40.0%	62.4%	\$3.83	\$118.66	\$35.62	
Total	\$995,078	\$115,476	\$879,602	100.0%	25.1%	10,721	100%	71.8%	\$3.12	\$82.04	\$61.51	715



Top 10 Therapeutic Classes by Plan Cost

		Total Cost	Patient Paid	Plan Paid	% of Plan Paid	Generic % of Plan Paid	Total Claims	% of Total Claims	Generic % of Total	Plan Paid / Day	Plan Paid / Claim	PMPM	Utilizers
1	ANTHYPERLIPIDEMICS	\$106,803	\$14,728	\$92,075	10.5%	34.8%	1,023	9.5%	59.1%	\$2.83	\$90.00	\$6.44	136
2	ANTHYPERTENSIVES	\$70,294	\$12,635	\$57,659	6.6%	32.7%	1,128	10.5%	70.1%	\$1.62	\$51.12	\$4.03	147
3	ANTIDIABETICS	\$111,821	\$8,170	\$103,651	11.8%	8.3%	642	6.0%	42.8%	\$5.26	\$161.45	\$7.25	68
4	ANTIDEPRESSANTS	\$46,592	\$6,083	\$40,509	4.6%	36.5%	588	5.5%	82.1%	\$2.14	\$68.89	\$2.83	80
5	ULCER DRUGS	\$41,319	\$4,616	\$36,704	4.2%	42.1%	381	3.6%	66.4%	\$3.34	\$96.33	\$2.57	67
6	ANTIASTHMATIC AND BRONCHODILATOR AGENTS	\$36,785	\$4,427	\$32,359	3.7%	13.2%	291	2.7%	21.6%	\$4.24	\$111.20	\$2.26	87
7	DERMATOLOGICALS	\$35,344	\$4,283	\$31,061	3.5%	18.6%	327	3.1%	68.5%	\$4.13	\$94.99	\$2.17	150
8	CONTRACEPTIVES	\$12,914	\$4,106	\$8,807	1.0%	28.7%	274	2.6%	62.8%	\$1.03	\$32.14	\$0.62	44
9	ANALGESICS - OPIOID	\$10,810	\$3,680	\$7,130	0.8%	47.6%	571	5.3%	93.3%	\$0.98	\$12.49	\$0.50	182
10	THYROID AGENTS	\$3,583	\$3,488	\$95	0.0%	100.0%	264	2.5%	58.3%	\$0.01	\$0.36	\$0.01	34
Total for Top 10 Therapeutic Class		\$476,265	\$66,216	\$410,049	46.6%	25.8%	5,489	51.2%	64.7%	\$2.60	\$74.70	\$28.67	
Total		\$995,078	\$115,476	\$879,602	100.0%	25.1%	10,721	100.0%	71.8%	\$3.12	\$82.04	\$61.51	715

Total Member Months 14,301



Top 20 Drugs by Total Plan Cost

			Total Cost	Patient Paid	Plan Paid	% of Plan Paid	Generic % of Plan Paid	Total Claims	% of Total Claims	Generic % of Total Claims	Plan Paid / Day	Plan Paid / Claim	PMPM	Utilizers
1	GILENYA 0.5MG	CAP	\$58,559	\$285	\$58,274	6.6%	0.0%	13	0.1%	0.0%	\$160.09	\$4482.60	\$4.07	1
2	ENBREL SRCLK INJ 50MG/ML		\$40,737	\$255	\$40,482	4.6%	0.0%	17	0.2%	0.0%	\$85.05	\$2381.27	\$2.83	3
3	REBIF 44/0.5	INJ	\$34,069	\$120	\$33,949	3.9%	0.0%	8	0.1%	0.0%	\$151.56	\$4243.69	\$2.37	1
4	HUMIRA PEN KIT 40MG/0.8		\$21,807	\$105	\$21,702	2.5%	0.0%	7	0.1%	0.0%	\$110.73	\$3100.31	\$1.52	2
5	XELODA 500MG	TAB	\$19,570	\$75	\$19,495	2.2%	0.0%	5	0.0%	0.0%	\$145.48	\$3898.90	\$1.36	1
6	LANTUS SOLOSTAR	INJ	\$17,724	\$1,155	\$16,569	1.9%	0.0%	75	0.7%	0.0%	\$7.24	\$220.92	\$1.16	13
7	CRESTOR 10MG	TAB	\$17,383	\$1,605	\$15,778	1.8%	0.0%	105	1.0%	0.0%	\$4.83	\$150.27	\$1.10	16
8	OLANZAPINE 15MG	TAB	\$14,177	\$150	\$14,027	1.6%	100.0%	15	0.1%	100.0%	\$31.17	\$935.12	\$0.98	2
9	MODAFINIL 100MG	TAB	\$14,101	\$200	\$13,901	1.6%	77.0%	18	0.2%	77.8%	\$25.74	\$772.27	\$0.97	2
10	NEXIUM 40MG	CAP	\$14,631	\$1,080	\$13,551	1.5%	0.0%	72	0.7%	0.0%	\$6.27	\$188.20	\$0.95	10
11	JANUMET 50-1000	TAB	\$14,047	\$900	\$13,147	1.5%	0.0%	56	0.5%	0.0%	\$6.85	\$234.77	\$0.92	10
12	CYMBALTA 30MG	CAP	\$13,321	\$390	\$12,931	1.5%	0.0%	22	0.2%	0.0%	\$14.37	\$587.77	\$0.90	6
13	ABILIFY 10MG	TAB	\$10,472	\$120	\$10,352	1.2%	0.0%	3	0.0%	0.0%	\$38.34	\$3450.56	\$0.72	1
14	LANSOPRAZOLE CAP 30MG DR		\$10,607	\$735	\$9,872	1.1%	100.0%	73	0.7%	100.0%	\$4.54	\$135.23	\$0.69	11
15	HEPSERA 10MG	TAB	\$9,572	\$135	\$9,437	1.1%	0.0%	9	0.1%	0.0%	\$34.95	\$1048.55	\$0.66	1
16	HUMIRA 40MG/0.8	KIT	\$9,198	\$30	\$9,168	1.0%	0.0%	2	0.0%	0.0%	\$163.71	\$4583.90	\$0.64	1
17	CRESTOR 5MG	TAB	\$9,704	\$885	\$8,819	1.0%	0.0%	57	0.5%	0.0%	\$4.82	\$154.71	\$0.62	8
18	ATORVASTATIN TAB 20MG		\$9,685	\$990	\$8,695	1.0%	100.0%	99	0.9%	100.0%	\$2.93	\$87.83	\$0.61	15
19	ATORVASTATIN TAB 40MG		\$9,344	\$920	\$8,424	1.0%	100.0%	92	0.9%	100.0%	\$3.05	\$91.57	\$0.59	17
20	SAPHRIS 10MG	SUB	\$7,526	\$360	\$7,166	0.8%	0.0%	12	0.1%	0.0%	\$19.90	\$597.14	\$0.50	1
Total for Top 20 Label Name			\$356,232	\$10,495	\$345,737	39.3%	15.0%	760	7.1%	38.6%	\$14.64	\$454.92	\$24.18	
Total			\$995,078	\$115,476	\$879,602	100.0%	25.1%	10,721	100.0%	71.8%	\$3.12	\$82.04	\$61.51	715

Total Member Months 14,301



Top Specialty Drugs by Plan Cost

		Total Cost	Patient Paid	Plan Paid	% of Plan Paid	Generic % of Plan Paid	Total Claims	% of Total Claims	Generic % of Total Claims	Plan Paid / Day	Plan Paid / Claim	PMPM	Utilizers
1	GILENYA CAP 0.5MG	\$58,559	\$285	\$58,274	27.2%	0.0%	13	14.3%	0.0%	\$160.09	\$4482.60	\$4.07	1
2	ENBREL SRCLK INJ 50MG/ML	\$40,737	\$255	\$40,482	18.9%	0.0%	17	18.7%	0.0%	\$85.05	\$2381.27	\$2.83	3
3	REBIF INJ 44/0.5	\$34,069	\$120	\$33,949	15.8%	0.0%	8	8.8%	0.0%	\$151.56	\$4243.69	\$2.37	1
4	HUMIRA PEN KIT 40MG/0.8	\$21,807	\$105	\$21,702	10.1%	0.0%	7	7.7%	0.0%	\$110.73	\$3100.31	\$1.52	2
5	XELODA TAB 500MG	\$19,570	\$75	\$19,495	9.1%	0.0%	5	5.5%	0.0%	\$145.48	\$3898.90	\$1.36	1
6	HEPSERA TAB 10MG	\$9,572	\$135	\$9,437	4.4%	0.0%	9	9.9%	0.0%	\$34.95	\$1048.55	\$0.66	1
7	HUMIRA KIT 40MG/0.8	\$9,198	\$30	\$9,168	4.3%	0.0%	2	2.2%	0.0%	\$163.71	\$4583.90	\$0.64	1
8	BARACLUDE TAB 0.5MG	\$5,099	\$75	\$5,024	2.3%	0.0%	5	5.5%	0.0%	\$33.49	\$1004.74	\$0.35	2
9	ORTHOVISC INJ 15MG/ML	\$3,784	\$30	\$3,754	1.7%	0.0%	2	2.2%	0.0%	\$73.61	\$1877.05	\$0.26	2
10	REBIF TITRTN SOL PACK	\$3,489	\$15	\$3,474	1.6%	0.0%	1	1.1%	0.0%	\$124.06	\$3473.63	\$0.24	1
11	VIREAD TAB 300MG	\$3,260	\$60	\$3,200	1.5%	0.0%	4	4.4%	0.0%	\$26.67	\$800.08	\$0.22	1
12	REYATAZ CAP 300MG	\$3,175	\$45	\$3,130	1.5%	0.0%	3	3.3%	0.0%	\$34.77	\$1043.18	\$0.22	1
13	TRUVADA TAB 200-300	\$1,248	\$15	\$1,233	0.6%	0.0%	1	1.1%	0.0%	\$41.09	\$1232.55	\$0.09	1
14	KALETRA TAB 200-50MG	\$785	\$15	\$770	0.4%	0.0%	1	1.1%	0.0%	\$25.66	\$769.70	\$0.05	1
15	NORVIR CAP 100MG	\$527	\$30	\$497	0.2%	0.0%	2	2.2%	0.0%	\$8.29	\$248.69	\$0.03	1
16	NORVIR TAB 100MG	\$507	\$30	\$477	0.2%	0.0%	2	2.2%	0.0%	\$7.95	\$238.58	\$0.03	1
17	CYCLOSPORINE CAP 100MG MD	\$401	\$70	\$331	0.2%	100.0%	7	7.7%	100.0%	\$1.70	\$47.29	\$0.02	1
18	MYCOPHENOLAT TAB 500MG	\$138	\$10	\$128	0.1%	100.0%	1	1.1%	100.0%	\$4.27	\$127.99	\$0.01	1
19	MYCOPHENOLAT CAP 250MG	\$111	\$10	\$101	0.0%	100.0%	1	1.1%	100.0%	\$14.41	\$100.86	\$0.01	1
Total for Top 20 Label Name		\$216,034	\$1,410	\$214,624	100.0%	0.3%	91	100.0%	9.9%	\$83.48	\$2358.51	\$15.01	
Total		\$216,034	\$1,410	\$214,624	100.0%	0.3%	91	100.0%	9.9%	\$83.48	\$2,358.51	\$15.01	17

Total Member Months 14,301



Top 20 Pharmacies by Total Claims

	NCPDP ID	Pharmacy Name	City	State	Total Cost	Patient Paid	Plan Paid	% of Plan Paid	Generic % of Plan Paid	Total Claims	% of Total Claims	Generic % of Total Claims	Plan Paid / Day	Plan Paid / Claim	PMPM	Utilizers
1	2112287	SAFEWAY 4115	SILVER SPRING	MD	\$14,346	\$2,432	\$11,914	1.4%	30.9%	233	2.2%	68.7%	\$1.93	\$51.13	\$0.83	8
2	3679404	CATAMARAN HOME DELIVERY	COLUMBUS	OH	\$65,580	\$5,166	\$60,414	6.9%	25.8%	221	2.1%	68.8%	\$3.13	\$273.37	\$4.22	22
3	4802662	GIANT PHARMACY 780	FALLS CHURCH	VA	\$14,007	\$2,858	\$11,149	1.3%	25.4%	203	1.9%	70.0%	\$2.19	\$54.92	\$0.78	11
4	2121907	RITE AID PHARMACY 04810	CHESTER	MD	\$13,814	\$1,738	\$12,076	1.4%	66.8%	196	1.8%	88.3%	\$2.75	\$61.61	\$0.84	8
5	2127543	SAFEWAY 1938	LAPLATA	MD	\$12,630	\$2,222	\$10,409	1.2%	24.8%	189	1.8%	73.5%	\$2.02	\$55.07	\$0.73	8
6	2125967	GIANT PHARMACY 363	DUNDALK	MD	\$13,193	\$2,100	\$11,094	1.3%	32.3%	175	1.6%	69.7%	\$2.33	\$63.39	\$0.78	9
7	2127113	GIANT PHARMACY 300	COLUMBIA	MD	\$16,089	\$1,843	\$14,246	1.6%	25.6%	172	1.6%	70.3%	\$2.99	\$82.83	\$1.00	3
8	2111540	SAFEWAY 0107	GREENBELT	MD	\$14,117	\$1,935	\$12,182	1.4%	15.4%	162	1.5%	60.5%	\$2.99	\$75.20	\$0.85	8
9	2118582	SAFEWAY 1129	DUNKIRK	MD	\$13,829	\$1,666	\$12,163	1.4%	18.7%	161	1.5%	63.4%	\$3.06	\$75.55	\$0.85	8
10	4840737	GIANT PHARMACY 233	FALLS CHURCH	VA	\$11,326	\$1,829	\$9,497	1.1%	15.9%	159	1.5%	66.7%	\$2.43	\$59.73	\$0.66	14
11	4837095	GIANT PHARMACY 243	STAFFORD	VA	\$6,844	\$1,146	\$5,698	0.6%	43.8%	149	1.4%	82.6%	\$1.47	\$38.24	\$0.40	8
12	2118253	SAFEWAY 1539	PASADENA	MD	\$6,865	\$1,282	\$5,583	0.6%	9.7%	130	1.2%	73.1%	\$1.66	\$42.95	\$0.39	4
13	2117643	GIANT PHARMACY 109	WESTMINISTER	MD	\$9,363	\$1,114	\$8,249	0.9%	39.1%	119	1.1%	75.6%	\$2.90	\$69.32	\$0.58	8
14	2110928	SAFEWAY 2608	EDGEWATER	MD	\$8,402	\$1,213	\$7,189	0.8%	41.7%	116	1.1%	72.4%	\$2.21	\$61.98	\$0.50	5
15	2119700	GIANT PHARMACY 323	EASTON	MD	\$4,631	\$917	\$3,714	0.4%	45.3%	115	1.1%	87.8%	\$1.22	\$32.29	\$0.26	4
16	2114178	GIANT PHARMACY 131	BALTIMORE	MD	\$3,577	\$824	\$2,753	0.3%	99.2%	109	1.0%	98.2%	\$0.89	\$25.26	\$0.19	4
17	2123519	SAFEWAY 1351	SEVERNA PARK	MD	\$1,147	\$731	\$416	0.0%	76.5%	108	1.0%	99.1%	\$0.17	\$3.85	\$0.03	2
18	2101400	GIANT PHARMACY 125	ROCKVILLE	MD	\$7,120	\$988	\$6,132	0.7%	41.8%	107	1.0%	86.0%	\$2.55	\$57.31	\$0.43	4
19	2126058	GIANT PHARMACY 365	ABINGDON	MD	\$7,834	\$1,186	\$6,647	0.8%	8.2%	99	0.9%	71.7%	\$2.75	\$67.14	\$0.46	7
20	2114065	SAFEWAY 0124	SEAT PLEASANT	MD	\$9,130	\$1,242	\$7,888	0.9%	31.0%	97	0.9%	68.0%	\$3.34	\$81.32	\$0.55	7
Total for Top 20 Pharmacies					\$253,845	\$34,433	\$219,413	25.0%	29.7%	3,020	28.3%	74.5%	\$2.42	\$72.65	\$15.34	



Top 20 Pharmacies by Plan Cost

	NCPDP ID	Pharmacy Name	City	State	Total Cost	Patient Paid	Plan Paid	% of Plan Paid	Generic % of Plan Paid	Total Claims	% of Total Claims	Generic % of Total Claims	Plan Paid / Day	Plan Paid / Claim	PMPM	Utilizers
1	5054349	BRIOVARX, LLC	DUNBAR	WV	\$89,000	\$525	\$88,475	10.1%	0.0%	29	0.3%	0.0%	\$106.85	\$3,050.88	\$6.19	5
2	3679404	CATAMARAN HOME DELIVERY	COLUMBUS	OH	\$65,580	\$5,166	\$60,414	6.9%	25.8%	221	2.1%	68.8%	\$3.13	\$273.37	\$4.22	22
3	2006890	BRIOVARX OF MAINE, INC.	S PORTLAND	ME	\$56,470	\$195	\$56,275	6.4%	0.0%	13	0.1%	0.0%	\$154.60	\$4,328.87	\$3.94	2
4	2348046	WALGREENS SPECIALTY PHARMACY #12201 12201	ANN ARBOR	MI	\$42,464	\$255	\$42,209	4.8%	0.0%	17	0.2%	0.0%	\$88.67	\$2,482.89	\$2.95	3
5	2126325	SAFEWAY 2629	ANNAPOLIS	MD	\$26,714	\$1,312	\$25,402	2.9%	51.7%	92	0.9%	57.6%	\$9.67	\$276.11	\$1.78	4
6	3974157	WALGREENS SPECIALTY PHARMACY #10997 10997	CARNEGIE	PA	\$17,948	\$150	\$17,798	2.0%	0.0%	10	0.1%	0.0%	\$63.34	\$1,779.79	\$1.24	5
7	2101284	GIANT PHARMACY 117	BALTIMORE	MD	\$15,596	\$818	\$14,778	1.7%	80.2%	96	0.9%	87.5%	\$5.59	\$153.94	\$1.03	6
8	2127113	GIANT PHARMACY 300	COLUMBIA	MD	\$16,089	\$1,843	\$14,246	1.6%	25.6%	172	1.6%	70.3%	\$2.99	\$82.83	\$1.00	3
9	2111540	SAFEWAY 0107	GREENBELT	MD	\$14,117	\$1,935	\$12,182	1.4%	15.4%	162	1.5%	60.5%	\$2.99	\$75.20	\$0.85	8
10	2118582	SAFEWAY 1129	DUNKIRK	MD	\$13,829	\$1,666	\$12,163	1.4%	18.7%	161	1.5%	63.4%	\$3.06	\$75.55	\$0.85	8
11	2121907	RITE AID PHARMACY 04810 04810	CHESTER	MD	\$13,814	\$1,738	\$12,076	1.4%	66.8%	196	1.8%	88.3%	\$2.75	\$61.61	\$0.84	8
12	2112287	SAFEWAY 4115	SILVER SPRING	MD	\$14,346	\$2,432	\$11,914	1.4%	30.9%	233	2.2%	68.7%	\$1.93	\$51.13	\$0.83	8
13	4802662	GIANT PHARMACY 780	FALLS CHURCH	VA	\$14,014	\$2,864	\$11,149	1.3%	25.4%	204	1.9%	70.1%	\$2.18	\$54.65	\$0.78	11
14	2125967	GIANT PHARMACY 363	DUNDALK	MD	\$13,193	\$2,100	\$11,094	1.3%	32.3%	175	1.6%	69.7%	\$2.33	\$63.39	\$0.78	9
15	2127543	SAFEWAY 1938	LAPLATA	MD	\$12,660	\$2,232	\$10,428	1.2%	24.9%	190	1.8%	73.7%	\$2.01	\$54.88	\$0.73	8
16	4840737	GIANT PHARMACY 233	FALLS CHURCH	VA	\$11,326	\$1,829	\$9,497	1.1%	15.9%	159	1.5%	66.7%	\$2.43	\$59.73	\$0.66	14
17	4820987	SAFEWAY 1084	STERLING	VA	\$10,333	\$999	\$9,333	1.1%	21.7%	83	0.8%	57.8%	\$4.34	\$112.45	\$0.65	6
18	4820191	GIANT PHARMACY 778	WARRENTON	VA	\$10,079	\$769	\$9,310	1.1%	58.6%	81	0.8%	80.2%	\$4.33	\$114.94	\$0.65	5
19	2117643	GIANT PHARMACY 109	WESTMINISTE R	MD	\$9,371	\$1,122	\$8,249	0.9%	39.1%	120	1.1%	75.8%	\$2.87	\$68.74	\$0.58	8
20	4818487	SAFEWAY 1365	FAIRFAX	VA	\$9,150	\$968	\$8,182	0.9%	20.5%	73	0.7%	32.9%	\$3.85	\$112.08	\$0.57	3
Total for Top 20 Pharmacies					\$476,095	\$30,919	\$445,176	50.6%	18.7%	2,487	23.2%	67.6%	\$5.69	\$179.00	\$31.13	



Pipeline Spotlight

Anticipated Generic Launches Q2 2013

Product	Use(s)	U.S. Sales	Anticipated Generic Availability	Anticipated Generic Launch Type
ZOMIG	Migraines	\$176M	May 2013	Competitive
ZOMIG-ZMT				Exclusive
RILUTEK	Amyotrophic Lateral Sclerosis	\$50M	June 2013	Competitive
ASACOL	Ulcerative Colitis	\$460M	July 2013	Exclusive
TEMODAR	Brain Cancer	\$369M	August 2013	Exclusive
VALCYTE	Cytomegalovirus (CMV) Disease and Infection; CMV Retinitis	\$195M	September 2013	Exclusive
LIDODERM	Pain Associated with Post-Herpetic Neuralgia	\$1.2B	September 2013	Exclusive
NIASPAN	Dyslipidemia	\$1.2B	September 2013	Exclusive
ADVICOR	Dyslipidemia	\$42M	September 2013	Exclusive



Pipeline Spotlight

Specialty: Pending New DRUGS

Product	Mechanism of Action	Route of Administration	Use(s)	Anticipated Approval Date
(elvitegravir) Gilead	HIV integrase inhibitor	Oral	HIV-1 Infection	04/27/2013
(cobicistat) Gilead	Cytochrome P450 3 inhibitor	Oral	HIV-1 Infection	04/28/2013
(dabrafenib) GlaxoSmithKline	Raf B protein kinase inhibitor	Oral	Unresectable or Metastatic Melanoma with BRAF V600	05/30/2013
(trametinib) GlaxoSmithKline	MEK kinase inhibitor	Oral	Unresectable or Metastatic Melanoma with BRAF V600	06/03/2013
TIVOPATH (tivozanib) Aveo; Astellas	Anticancer protein kinase inhibitor	Oral	Advanced Renal Cell Carcinoma (RCC)	07/28/2013
(riociguat) Bayer	Guanylate cyclase stimulator	Oral	Pulmonary Hypertension	08/11/2013
(dolutegravir) GlaxoSmithKline	HIV integrase inhibitor	Oral	HIV-1 Infection	08/17/2013